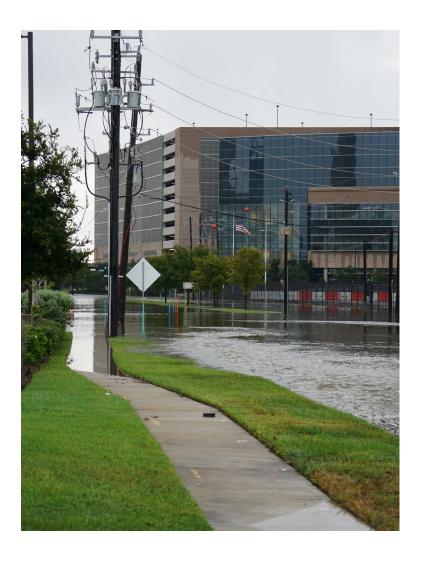


Harvey: Property Insurance Claim Issues to Watch



As of this writing, the full scope of Harvey's damage and the specific nature of claims resulting from the storm remain to be seen. But like nearly every major disaster before it, Harvey is a reminder of the importance of reviewing property insurance policies and understanding the scope of coverage before a loss happens.

As businesses respond to and recover from Harvey, risk professionals should consider the following areas of focus that have been prominent in the aftermath of past natural disasters. This is not an all-inclusive list.

BUSINESS INTERRUPTION

Business interruption (BI) is a complex coverage and one that can be challenging during claim settlement. Business interruption claim adjustment can involve issues relating to coverage application, loss measurement, indemnity period, and deductibles.

In concept, BI coverage does not replace revenues. Instead, it replaces the profits lost



and the continuing expenses that a property would have incurred if it were operational for the length of time required to reinstate the damaged facility. If the policy includes an extended period of indemnity, it could replace lost profits and extra expense for the time required to restore the business to pre-loss expectations. Expenses can be categorized as continuing (those that continue regardless of operational status) and variable (those that completely or partially abate during a period of interruption).

DEDUCTIBLES

Natural hazard perils, including named windstorm or flood, may have special deductibles. These may be straight dollar deductibles or may be a percentage of value of the property or business interruption exposure for each affected location. These losses may also be subject to a minimum per occurrence deductible. Other forms of coverage may also have waiting periods.

SERVICE INTERRUPTION

Like previous disasters, Harvey has brought with it disruptions in electrical and other services. Although policies vary, coverage for service interruption typically must be caused by a peril insured against or a peril not otherwise excluded. It generally deals with the service supplier, such as a utility.

There are also important issues relating to the scope of the coverage, including limitations on distance and whether damaged overhead transmission and distribution lines trigger coverage.

CIVIL AUTHORITY AND INGRESS/EGRESS

These two extensions of coverage come into play where a government entity shuts down an area or prohibits access to a facility, or when a location is simply not accessible, whether due to flooding, windstorm, or some other peril.

- 1. Civil and military authority coverage can be triggered, particularly when officials exercise caution ahead of and following a storm. Ahead of Irene, Sandy, and Matthew, government officials told people to stay home as the storms approached. Whether such coverage will be triggered by Harvey will depend on the words of relevant authorities and on the specific policy language.
- 2. Ingress/egress may be triggered when access to or the ability to leave a property is blocked or impaired. This can arise after the peril, when an area is surrounded by water and the roads are not passable. Wording is very important. For example, has the access to or egress from your property been "prevented" or "impaired"? It is critical to understand the exact terms and definitions within a specific policy.



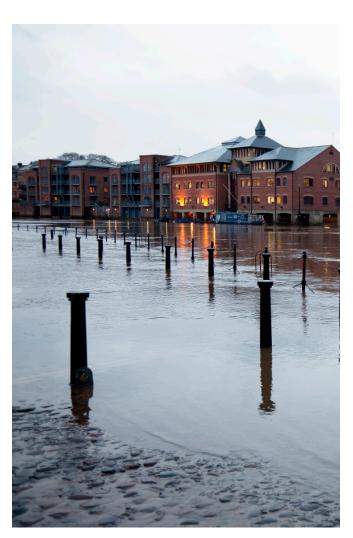
NAMED WINDSTORM OR FLOOD

Perils definitions may be a central focus. Past perils led to disputes about windstorm or named windstorm definitions, on the one hand, and flood definitions on the other. The treatment of storm surge and/or wind-driven water is one area to watch.

IMPLEMENTING LOSS MANAGEMENT PLANS

At its core, loss management is about permitting an insured to continue operations. When recovering from a major catastrophe, all parties need to work cooperatively.

Decisions will have to be made in areas such as reinstatement, replacement, and mitigation. On occasion, there may not be a sufficient number of stakeholders available to make such decisions. That can slow down



the process, and at times lead to difficulties around such issues as reconstruction alternatives, use of alternative suppliers, time elements exposures, funding protocols, partial payments, and the like. Following well-crafted loss management plans will mean that the empowered personnel are involved, including adjusters, forensic accountants, building consultants, risk managers, financial executives, and public relations.

WIDE-AREA IMPACT

A major disaster often affects an extensive geographic area. Businesses that may not have suffered significant damage themselves can still see their revenues decrease if properties in their vicinity are all damaged. A customer base may have evacuated or be driven away. This is a particular focus for retail and hospitality industries.

MANAGING YOUR RECOVERY AND CLAIMS FILING PROCESS

The recovery period following Harvey likely will be one of high stress for companies and their employees. People may be working to put their own lives back together while being asked to assist in getting employers up and running. Insurance recoveries can play a vital role in accelerating that process.

You should work with your insurance advisors to initiate the insurance recovery process by giving timely notice to insurers, and work to minimize disruptions to your normal operations.



TEXAS HB 1774

A new Texas law, HB 1774, takes effect on Friday, September 1, 2017. It relates to lawsuits arising from weather-related property insurance claims disputes. There are differing viewpoints about how meaningful the law will be for property owners, including those affected by Harvey.

Our advice to property owners affected by Harvey is that if you believe you may have a claim, the most prudent course of action is always to report it in as timely a fashion as possible. If you wish for Marsh to report a claim or a possible claim, please confirm with your Marsh representative and we will promptly do so. We would also advise clients to visit the Texas Department of Insurance website for more information about HB 1774.

For more information, visit Marsh's Harvey Resource Center, contact your Marsh representative, or contact:

DUNCAN C. ELLIS

US Property Practice Leader Marsh +1 212 345 3183 duncan.ellis@marsh.com

ROBERT W. O'BRIEN

Managing Director Marsh Claim Practice +1 202 263 7863

robert.w.obrien@marsh.com

PAUL MCVEY

Managing Director Marsh Claim Practice +1 212 345 3928 paul.d.mcvey@marsh.com

MARSH IS ONE OF THE MARSH & McLENNAN COMPANIES, TOGETHER WITH GUY CARPENTER, MERCER, AND OLIVER WYMAN.

This document and any recommendations, analysis, or advice provided by Marsh (collectively, the "Marsh Analysis") are not intended to be taken as advice regarding any individual situation and should not be relied upon as such. The information contained herein is based on sources we believe reliable, but we make no representation or warranty as to its accuracy. Marsh shall have no obligation to update the Marsh Analysis and shall have no liability to you or any other party arising out of this publication or any matter contained herein. Any statements concerning actuarial, tax, accounting, or legal matters are based solely on our experience as insurance brokers and risk consultants and are not to be relied upon as actuarial, tax, accounting, or legal advice, for which you should consult your own professional advisors. Any modeling, analytics, or projections are subject to inherent uncertainty, and the Marsh Analysis could be materially affected if any underlying assumptions, conditions, information, or factors are inaccurate or incomplete or should change. Marsh makes no representation or warranty concerning the application of policy wording or the financial condition or solvency of insurers or reinsurers. Marsh makes no assurances regarding the availability, cost, or terms of insurance coverage. Although Marsh may provide advice and recommendations, all decisions regarding the amount, type or terms of coverage are the ultimate responsibility of the insurance purchaser, who must decide on the specific coverage that is appropriate to its particular circumstances and financial position.

Copyright © 2017 Marsh LLC. All rights reserved. Compliance MA17-15284 21159