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2018 Marsh Global Real Estate & Hospitality Conference Wednesday, October 24 — Thursday, October 25 Four Seasons Hotel, Chicago



2017 MARSH GLOBAL REAL ESTATE & HOSPITALITY CONFERENCE REDEFINING RISK AND CAPITAL

Four Seasons Hotel, Chicago • October 10-11, 2017

AGENDA

Four Seasons Hotel, Chicago - October 10-11, 2017

Unless otherwise noted, the conference will take place in the Grand Ballroom on the 8th floor.

Day One – October 10, 2017

2:00 – 2:15 p.m. WELCOME AND INTRODUCTORY REMARKS



JEFFREY ALPAUGH Marsh Managing Director Global Real Estate & Hospitality Practice Leader

2:15 – 3:15 p.m. **GLOBAL PROPERTY MARKET UPDATE**

Moderator:



DUNCAN ELLIS Marsh Managing Director **US Property Practice Leader**

Panelists:





SANJAY GODHWANI Berkshire Hathaway Specialty Insurance EVP Property and Programs

GEORGE STRATTS

AIG

President

Property and

Special Risks

GREG HAGOOD



Nephila Advisors Co-CEO



DEREK TALBOTT Chubb **Division President** North America Property & Specialty

3:15 - 3:45 p.m. **BERKSHIRE HATHAWAY – INDUSTRY INSIGHTS**





PETER EASTWOOD Berkshire Hathaway Specialty Insurance President and CEO

MARTIN SOUTH Marsh President US & Canada Division

3:45 – 4:00 p.m. BREAK - GRAND BALLROOM FOYER



MICHAEL NARDIELLO Sompo International SVP **Property Leader Global Risk Solutions**



STEPHEN OUAZZO Pearlmark Real Estate CEO

STEVE SOTOLOFF Walton Street Capital, LLC Principal

6:00 – 7:00 p.m. **COCKTAIL RECEPTION - GRAND BALLROOM FOYER**

7:00 p.m. DINNER

Speakers:



IOHN DOYLE Welcome Marsh President and CEO





STEPHEN LIVADITIS Eastdil Secured LLC Managing Director

RAHUL IDNANI TH Real Estate Global Chief Operating Officer







Global Real Estate & Hospitality Practice Leader Panelists:

Marsh

4:00 - 5:00 p.m.

5:00 – 6:00 p.m.

MACRO-ECONOMIC UPDATE

SERGIO REBELO

Kellogg School of Management

Professor of International Finance

REAL ESTATE INDUSTRY LEADERSHIP PANEL



Moderator:



JEFFREY ALPAUGH

Managing Director







Day Two - October 11, 2017

7:00 - 8:00 a.m. **BREAKFAST** – STATE ROOM

8:00 – 9:00 a.m. **EMERGING RISK ISSUES PANEL**

Moderator:



JOHN NEWELL Marsh Managing Director Global Real Estate Practice

Panelists:





STEPHEN BERNSTEIN Hudson Advisors L.P. SVP **Global Insurance** Management

IEFF BRAY Prologis, Inc. SVP Global Risk

Management





JANICE OCHENKOWSKI ILL International Director Global Risk Management Risk Management



MARCO FLORES

Senior Director of

Risk Management

Blackstone Real Estate

9:00 – 9:45 a.m. WALL STREET'S VIEW OF THE INSURANCE INDUSTRY



JAY COHEN Bank of America Merrill Lynch Managing Director Equity Research Department

9:45 – 10:00 a.m. **BREAK** – GRAND BALLROOM FOYER

10:00 – 11:00 a.m. **DEVELOPING A RISK MANAGEMENT CAPABILITY: MIND-SET, PROCESSES, CULTURE**



DANIEL DIERMEIER University of Chicago Provost

11:00 a.m. – 12:00 p.m. **REAL ESTATE INSURANCE LEADERS PANEL**

Moderator:



PAUL FOYE Marsh Managing Director **US Real Estate Practice**

Panelists:



Distinguished Specialty

BROOKS CHASE

President



MARCUS COOPER Zurich Head of Middle Markets North America Commercial Insurance

ASON DOCKERY Sompo International SVP Real Estate and Hospitality Industry Practice Leader



KEVIN MALONEY Allied World Insurance Company SVP Real Estate Practice Leader

STEVE REISS Chubb EVP Real Estate and Hospitality

Industry Practice Leader

12:00 – 12:30 p.m. **BREAK** – GRAND BALLROOM FOYER

12:30 - 1:45 p.m.

LUNCH

Speakers:





JOHN DOYLE Welcome Marsh President and CEO **BRIAN DUPERREAULT** Keynote Address: AIG Insurance Update AIĞ President and CEO

1:45 – 2:00 p.m. WRAP-UP AND CLOSING REMARKS



JEFFREY ALPAUGH Marsh Managing Director Global Real Estate & Hospitality Practice Leader

2:00 – 3:15 p.m. **CLIENT ROUNDTABLES**

Multifamily: Maximizing Returns by Mitigating Risk LaSalle, 7th Floor

Risks and Trends Transforming the Hospitality and Gaming Industry Delaware, 7th Floor

Managing Risk in Construction and Development State Room, 8th Floor





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