



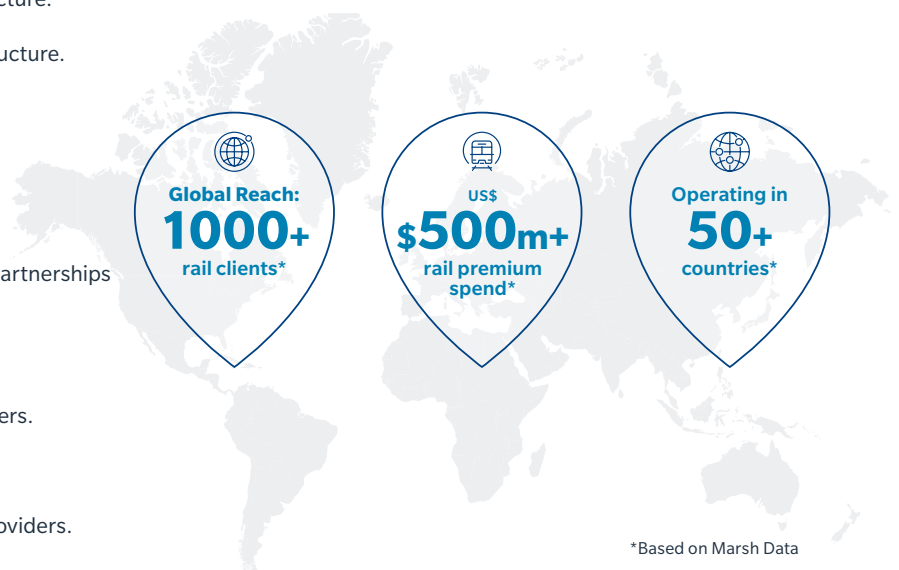
Global Rail Expertise

Marsh's global rail credentials are built upon more than 70 risk management industry colleagues - members of our core team average more than 20 years of rail operations or rail insurance experience. This dedication to the rail industry has enabled us to continuously develop customised solutions based on a deep understanding of your rail needs.

Marsh aims to serve your rail insurance needs, whatever your business.

Our clients include:

- Owners and managers of rail infrastructure.
- High-speed rail operators and infrastructure.
- Passenger train operators.
- Mass transit and metro systems.
- Rail freight operators.
- Rail projects including public private partnerships (PPP)/private finance initiatives (PFI).
- Railroad product manufacturers.
- Rolling stock manufacturers/maintainers.
- Rolling stock leasing companies.
- Technical safety consultants for rail providers.
- Public agencies sponsoring rail services.



*Based on Marsh Data

Marsh understands your industry risk issues and challenges.

Staying competitive and viable in the rail industry is challenging. It requires the ability to navigate a multitude of industry issues and risks:

- Health and safety (passengers and workforce).
- Operational risk management.
- Transportation of hazardous materials.
- Terrorism and security risks.
- Project risk management for capacity enhancements.
- Environmental and climate change risks.
- Technology/Cyber risks from train control implementation.
- Disaster response and business continuity.
- Complex regulatory requirements.
- Changing market dynamics.
- Supply chain risk management.
- Contractual risk management.
- Directors and Officers Liability, and Executive Risk.
- Reputational risk.



Global Rail Facility - We have dedicated insurance facilities for rail risks with London Market insurers.



Consulting - Our Risk Consulting team has worked on many international rail projects addressing estimated maximum loss studies, business interruption risk evaluation, business continuity planning, and risk retention levels, supported by benchmarking data and analytics.



Contractual Advice - The rail sector is heavily contractually bound and Marsh has expertise with the vast array of rail contract forms.



Claims - Our claims experts have many years' experience dealing with rail claims, particularly for train operating companies. We also have a major loss claims team for complex and major rail accidents.



Construction - We have one of the most experienced and dedicated international rail infrastructure construction teams.



Train Build - Our specialist team are experts in delivering bid support, contractual advice, and insurance solutions for major rolling stock procurement projects.



Thought Leadership - We have a regular thought leadership programme for rail clients, providing insight and information on the most topical subjects.

How can Marsh help:

Marsh is one of the global leaders for insurance solutions in the rail sector. We provide a wide range of insurance broking, claims management, and risk consulting services to our clients:



Global Rail Team - Our global rail team has colleagues with many years of rail experience, including former risk managers from railway operators.



Broking - We have one of the most experienced rail broking teams in the international insurance markets – specialising in complex rail property and liability risks, rolling stock, and placing global programmes.

For more information, visit marsh.com, or contact your local Marsh representative.

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