### MERCER MARSH **BENEFITS**<sup>™</sup>

# Health on Demand

Comprehensive study reveals values, needs, desires, and trepidations of employees - and employers - when it comes to the future of health in general and the role of digital health in particular.

Designed to help companies make critical health care investment decisions over the next five years.

#### About the Study

Compares and contrasts employee views with those of What C-suite and senior decision makers across nine sectors

16,564 Who

1,300

Makers

When Fielded in June 2019

Seven mature and six Where growth markets; Latin America, and Asia



### Six Key Findings and Implications for the UK



#### Strong Business Case for Digital Health



much less/less likely to move elsewhere if their employer promotes or sponsors digital health solutions in the workplace

#### 66%

of employers believe an investment in digital health and well-being solutions will have a positive impact on staff energy levels and 5/10 believe promoting or sponsoring digital health solutions will aid staff retention



of employers are very/somewhat likely to invest more in digital health in the next five years



#### Implication:

Digital health and well-being solutions will be of increasing importance in retaining, engaging and energising employees

#### **Employees Value Patient-Centered Solutions** Out of a list of 15 digital health innovations, these three were rated valuable by most employees

portable

3

28% Individual and family medical records that are electronic and



#### 29% An app that helps me

find the right doctor or medical care when and where I need it



Self-managing health conditions using wearable technology



### Implication: digital health solutions have a clear role in facilitating personalised

Low Barriers to Adoption; **High Trust in Employers** Implication:

### 66%

of employees have some or a great deal of trust in their employer's ability to keep their personal health information secure

#### Four Different Employee Δ Segments to Engage

34%	169	% 43%	7%
		Get Me	Not
Sign Me Up	Impress Me	Comforta	

Distinguished by attitudes towards digital health innovations: level of confidence in employer-sponsored digital heath solutions; and the likelihood of staying with an employer offering these solutions

A third of employees are in Sign Me Up - the group that's most eager to try digital health solutions offered at work

**Employees are** surprisingly willing to share health data to receive higher quality, more personalised and convenient care

Implication:

segments have

towards health

innovation and

approaches

require tailored

#### High Demand for a 5 **Pro-Health Culture**



81% of growth market

VS.

respondents report

of employers and 31% of employees see the need for a favorable work environment for health

#### Implication: pro-health work important implications for digital

**Stark Differences Between** 6 **Growth & Mature Markets** 

### 54%

of growth market respondents say they are much less/less likely to move elsewhere 



## 27%

of those in mature markets - if their employer promotes or sponsors digital health solutions

Implication: More employees in growth markets are ready for digital health now, but across all markets, employees are open to digital solutions that address their needs

**Unique employee** greater confidence in the digital and well-being solutions different attitudes from employers 

48% of mature market respondents

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